

**LAWRENCE H. SUMMERS** 

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#### **Secular Stagnation**

"There is increasing concern that we may be in an era of secular stagnation in which there is insufficient investment demand to absorb all the financial savings done by households and corporations, even with interest rates so low as to risk financial bubbles." Boston Globe, April 11, 2014

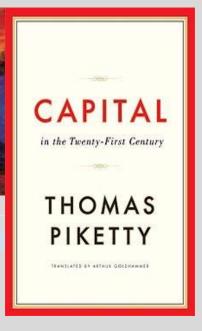
"Secular Stagnation? The Future Challenge for Economic Policy," Institute for New Economic Thinking, Toronto April 12, 2014

Negative Wicksellian natural rate of interest – savings exceed investment at all non-negative interest rates



Lawrence H. Summers is the Charles W. Eliot University Professor and President Emeritus at Harvard University.

### Inequality and growth



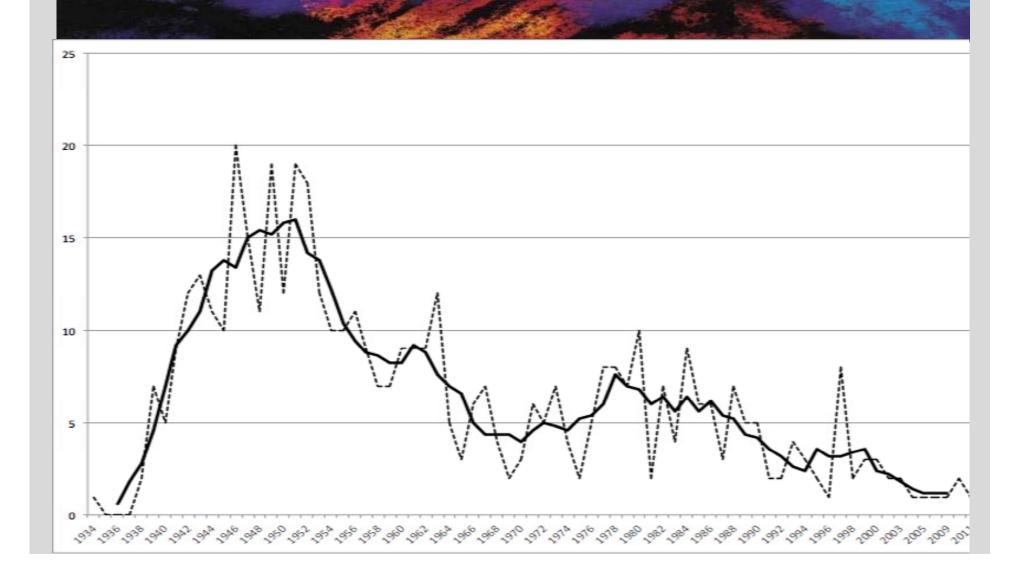


- Idea that excessively unequal distribution of income can hold back demand and cause stagnation
- Thomas Piketty and rising inequality as a structural feature of capitalism

#### Looking back into history

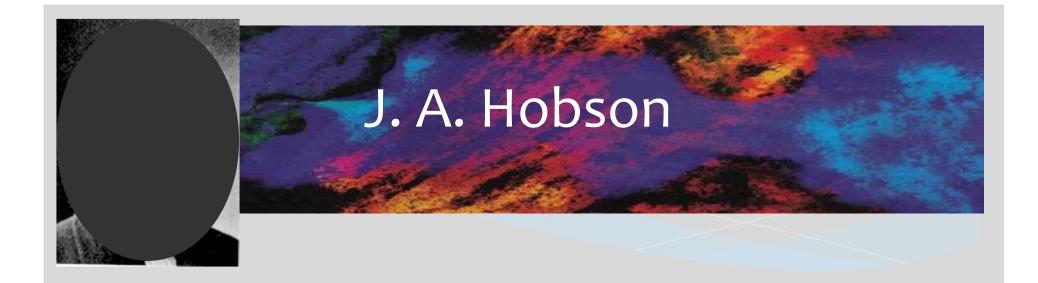
- Stagnation theories have a long history going back at least 200 years
- Inequality and aggregate demand developed by J. A. Hobson around 1900
- "Secular stagnation" Rediscovery of idea proposed in Alvin Hansen's "Economic progress and declining population growth" AEA Presidential Address, 1938

#### Mentions of secular stagnation in JSTOR



### J. A. Hobson

- 1873-96 "Great Depression" in Britain
- 1889 Hobson and Mummery The Physiology of Industry
  - Xunderconsumption due to over- investment in capital
  - Kuses idea of the accelerator (not the name)
- 1909 Hobson The Industrial System
  - ink to unequal distribution of income and "unproductive surplus"
  - explanation of capital exports



- Hobsonian ideas widespread in USA in the Great Depression
- Failure of capitalism due to the growth of monopoly power
- Concentration of economic power disrupting commodity markets and the "financial machine"



- Institutionalist (price structures)
- **X**Business cycle theory drawing on Spiethoff, Aftalion, JM Clark and Wicksell
- In 1937, Keynes's article on population made Hansen realise that Keynes's multiplier could be fitted into his own dynamic theory of the cycle



- √1937-8 Recession -- Why has recovery in the late 1930s stalled?
- Secular stagnation: "Sick recoveries which die in their infancy and depressions which feed on themselves and leave a hard and seemingly immovable core of unemployment"
- **FNOT** a Hobsonian argument
- #Historical thesis about US economy
  - Closing of the frontier
  - Declining population growth
  - Absence of major capital intensive innovations

# Alvin Hansen

- Hansen's stagnation thesis was largely an oral tradition among those associated with Hansen at Harvard
- **KEvsey Domar**
- **X**Benjamin Higgins
- **Alan Sweezy**
- **X**Paul Samuelson
- ... and Samuelson's student, Lawrence Klein

## Secular stagnation and debt – Evsey Domar

- 1944 paper about public debt problem
- Crowth of income caused by investment can prevent stagnation if income and capital grow together
- Criticism of Keynes and others on the "desert of the stationary state"
- The "problem of capital accumulation" only exists because capital-deepening is limited and the capital-output ratio is stable

## Clarifying the meaning of secular stagnation – Higgins, Sweezy and Klein

- Higgins formalized the argument (1950) Growing (deflationary) gap between the trends of potential income and of actual income
- Noted Harrod (1939, 1948) "very close" to Hansen
- Sweezy (1943, 1972) and Higgins were critical of the term "secular stagnation" consistent with rising incomes and tech progress
- Klein (1947) on the negative natural rate of interest

## Popularizing secular stagnation – Paul Samuelson

- 1948 detailed discussion of Secular stagnation and its opponents
  - Secular stagnation a feature of a wealthy, mature economy
- 1958 one paragraph summary of Hansen
  - **X**Secular stagnation versus secular exhilaration

## Popularizing secular stagnation – Paul Samuelson

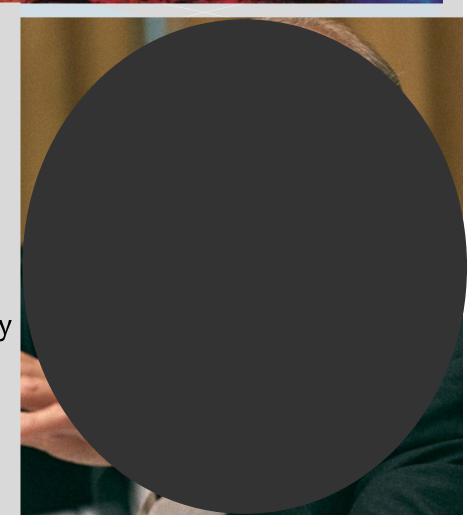
- 1961 if easy money raised investment, there might be a need for fiscal policy to restrain consumption
- 1964 A decade of sluggish growth and rising unemployment
  - >Justification for the "New Economics"
- 1970 illustrated with diagram
  - "whether surpluses must balance deficits depends on circumstances"
- Retained till Nordhaus took over in 1985 edition

## Macroeconomics and stagnation (1960s-1980s)

- Secular stagnation thesis "has been quietly forgotten" (H. Johnson 1971)
- Nonsensical idea to Robert Lucas (1972) et al
- Comparison of the Comparison o
- ★But "everyone" knew about the idea through Samuelson's textbook

## Modernization theory and the idea of a mature economy

- Modernization theory in the social sciences
  - A mature economy was more advanced with high mass consumption Rostow's stages of economic growth
  - Stagnation associated with "underdeveloped" countries
- The demise of modernization theory connected to rise of rational-agent modeling
- Rostow on Japanese stagnation after the Cold War



### Secular stagnation, then

- Origins in failure of recovery to be sustained
- Crigins in New Deal skepticism about concentration and failure of competition with links to Hobson even though Hansen discounted the importance of distribution
- Hostility linked to opposition to government debt
  - Conservatives could accept temporary government deficits not permanent ones
- Fate of secular stagnation linked to events, economic theory and politics

### Secular stagnation, then

- Historical thesis rendered problematic by postwar growth
- Competitive-general-equilibrium model
- > Why was the idea dropped from the leading textbook?
  - Events made secular stagnation seem implausible?
  - XA younger co-author had a different theoretical perspective?

## Secular stagnation, now

- **Represent liquidity trap?**
- **K**Long-term or cyclical?
- **How to model it?** 
  - Koopmans-Ramsey versus Samuelson OLG implications for Pareto-efficiency
  - Cordon versus Summers falling capacity versus shortage of demand
- **X**Policy responses
  - **KFiscal policy**
  - **XInflation targets**
  - **X**Unconventional monetary measures